

**THE SWEARINGEN REPORT
ROCKPORT MLS
SINGLE-FAMILY AND CONDO/TOWNHOUSE**



ALL CATEGORIES	12 Months Ending		PERCENT CHANGE
	September, 2016	September, 2017	
Residential property sales*	509	447	-12.2%
Residential total dollar volume*	\$133,885,079	\$121,560,062	-9.2%
Average residential sales price*	\$263,036	\$271,946	3.4%
Median residential sales price*	\$209,000	\$221,000	5.7%
Total active listings end of month*	317	244	-23.0%
Months inventory*	6.6	7.8	18.2%

*This figure refers to the single-family and condo/townhouse market.

Residential Homes Update

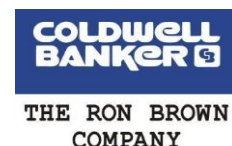
The average sales price for residential homes was \$271,946 for the 12 months ending September, 2017, up 3.4 percent versus the same period last year when it was \$263,036. The median price of residential homes for the 12 months ending September, 2017 was \$221,000, versus the same period last year when it was \$209,000, up 5.7 percent.

Total sales of residential homes for Rockport MLS for the 12 months ending September, 2017 was 447, a decrease of 12.2 percent (62 homes) versus the same period 2016.

The average Days on Market for residential homes for the 12 months ending September, 2017 was 162, 8.7 percent longer than the same period last year.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the single-family and condo/townhouse market. Six (6) months of inventory is considered a balanced market.

Offices in Victoria, Rockport, Ingleside, Cuero, Wharton, and Columbus, Texas.
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ROCKPORT MLS SINGLE-FAMILY

ALL CATEGORIES	12 Months Ending September, 2016	12 Months Ending September, 2017	PERCENT CHANGE
Residential property sales*	428	369	-13.8%
Residential total dollar volume*	\$120,316,766	\$109,537,506	-9.0%
Average residential sales price*	\$281,114	\$296,850	5.6%
Median residential sales price*	\$222,000	\$245,000	10.4%
Total active listings end of month*	260	202	-22.3%
Months inventory*	6.3	8.3	31.7%

*This figure refers to the single-family home market.

Residential Homes Update

The average sales price for residential homes was \$296,850 for the 12 months ending September, 2017, up 5.6 percent versus the same period last year when it was \$281,114.

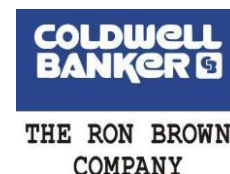
The median price of residential homes for the 12 months ending September, 2017 was \$245,000, versus the same period last year when it was \$222,000, an increase of 10.4 percent.

Total sales of residential homes for Rockport MLS for the 12 months ending September, 2017 was 369, down 13.8 percent (59 homes) versus the same period last year when it was 428.

The average Days on Market for residential homes for the 12 months ending September, 2017 was 163, 7.2 percent longer than the same period last year.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the single-family homes market. Six (6) months of inventory is considered a balanced market.

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ROCKPORT MLS CONDO/TOWNHOUSE

ALL CATEGORIES	12 Months Ending September, 2016	12 Months Ending September, 2017	PERCENT CHANGE
Condo/Townhouse sales*	81	78	-3.7%
Total dollar volume*	\$13,568,313	\$12,022,556	-11.4%
Average sales price*	\$167,510	\$154,135	-8.0%
Median sales price*	\$148,500	\$142,450	-4.1%
Total active listings end of month*	57	42	-26.3%
Months inventory*	8.6	6.0	-30.2%

*This figure refers to the condo/townhouse market.

Condo/Townhouse Update

The average sales price for condo/townhouses was \$154,135 for the 12 months ending September, 2017, down 8.0 percent versus the same period last year when it was \$167,510.

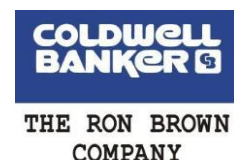
The median price of condo/townhouses for the 12 months ending September, 2017 was \$142,450, versus the same period last year when it was \$148,500, a decrease of 4.1 percent.

Total sales of condo/townhouses for Rockport MLS for the 12 months ending September, 2017 was 78, a decrease of 3.7 percent (3 homes) versus the same period last year.

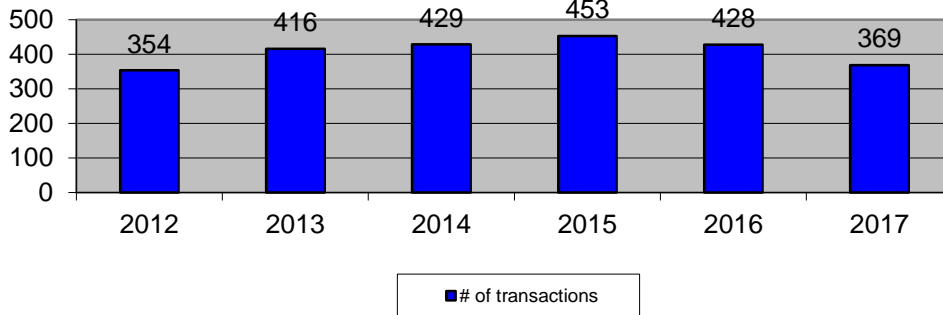
The average Days on Market for condo/townhouses for the 12 months ending September, 2017 was 159, 21.4 percent longer than the same period last year.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the condo/townhouse market. Six (6) months of inventory is considered a balanced market.

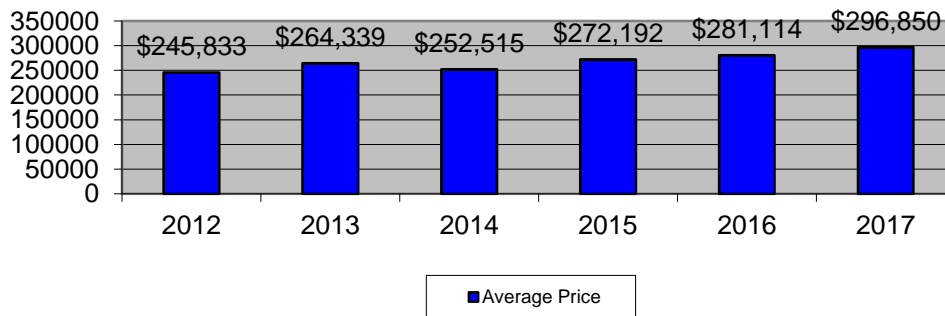
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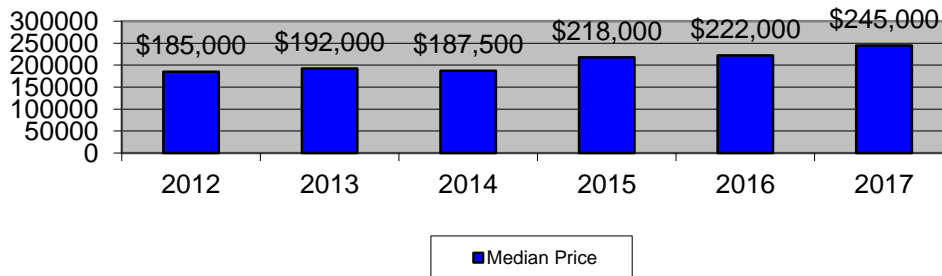
Rockport MLS Sales Single-Family 12 Months Ending September



Rockport MLS Sales Single-Family 12 Months Ending September



Rockport MLS Sales Single-Family 12 Months Ending September

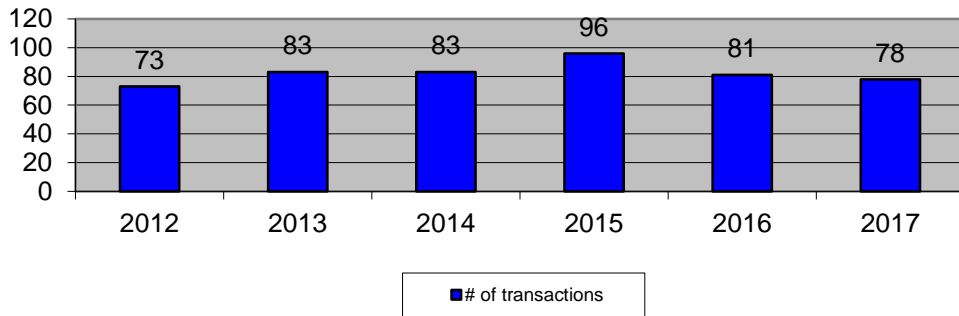


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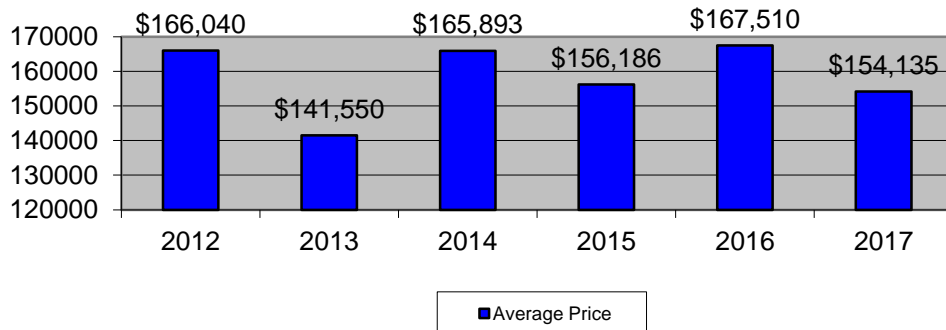


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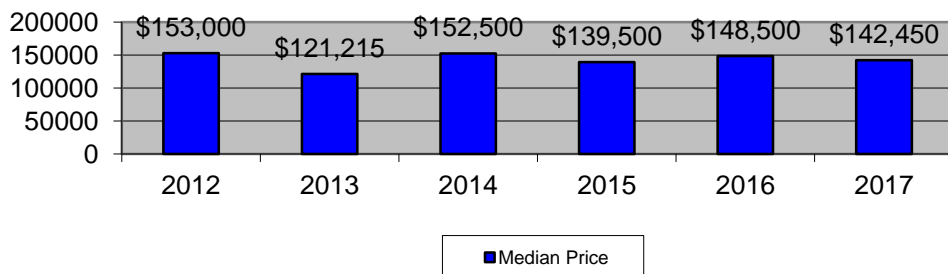
Rockport MLS Sales Condo/Townhouse 12 Month Period Ending September



Rockport MLS Sales Condo/Townhouse 12 Month Period Ending September



Rockport MLS Sales Condo/Townhouse 12 Month Period Ending September



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Rockport MLS Sales

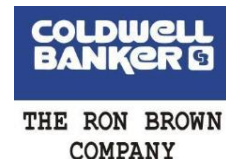
Single-Family and Condo/Townhouse

12 Months Ending September

Market Summary (by Sold Price)

<u>Price Range</u>	<u>2016</u> <u>Count</u>	<u>2017</u> <u>Count</u>	<u>2016</u>	<u>2017</u>
			<u>Average</u> <u>Days On</u> <u>Market</u>	<u>Average</u> <u>Days On</u> <u>Market</u>
\$0 - \$99,999	63	46	187	121
\$100,000 - \$199,999	181	145	117	147
\$200,000 - \$299,999	134	130	127	154
\$300,000 - \$399,999	50	59	141	161
\$400,000 - \$499,999	23	27	183	187
\$500,000 - \$599,999	20	13	285	268
\$600,000 - \$699,999	16	8	226	219
\$700,000 - \$799,999	10	6	223	454
\$800,000 - \$899,999	6	4	183	311
\$900,000 - \$999,999	1	4	75	178
\$1,000,000 - \$1,099,999	0	0	0	0
\$1,100,000 - \$1,199,999	1	1	758	81
\$1,200,000 - \$1,299,999	1	0	677	0
\$1,300,000 - \$1,399,999	1	1	141	197
\$1,400,000 - \$1,499,999	1	1	62	460
\$1,500,000 - \$1,599,999	0	1	0	337
\$1,600,000 - \$1,699,999	0	1	0	38
\$1,700,000 - \$1,799,999	1	0	64	0
Total	509	447		

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Rockport MLS Sales Single-Family 12 Months Ending September

Market Summary (by Sold Price)

<u>Price Range</u>	<u>2016 Count</u>	<u>2017 Count</u>	<u>2016</u>	<u>2017</u>
			<u>Average Days On Market</u>	<u>Average Days On Market</u>
\$0 - \$99,999	40	26	218	121
\$100,000 - \$199,999	149	107	119	153
\$200,000 - \$299,999	113	112	122	136
\$300,000 - \$399,999	47	57	132	163
\$400,000 - \$499,999	22	27	189	187
\$500,000 - \$599,999	20	13	285	268
\$600,000 - \$699,999	15	8	241	219
\$700,000 - \$799,999	10	6	223	454
\$800,000 - \$899,999	6	4	183	311
\$900,000 - \$999,999	1	4	75	178
\$1,000,000 - \$1,099,999	0	0	0	0
\$1,100,000 - \$1,199,999	1	1	758	81
\$1,200,000 - \$1,299,999	1	0	677	0
\$1,300,000 - \$1,399,999	1	1	141	197
\$1,400,000 - \$1,499,999	1	1	62	460
\$1,500,000 - \$1,599,999	0	1	0	337
\$1,600,000 - \$1,699,999	0	1	0	38
\$1,700,000 - \$1,799,999	1	0	64	0
Total	428	369		

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Rockport MLS Sales Condo/Townhouse 12 Months Ending September

Market Summary (by Sold Price)

<u>Price Range</u>	<u>2016 Count</u>	<u>2017 Count</u>	<u>2016 Average Days On Market</u>	<u>2017 Average Days On Market</u>
\$0 - \$99,999	23	20	135	121
\$100,000 - \$199,999	32	38	103	129
\$200,000 - \$299,999	21	18	156	267
\$300,000 - \$399,999	3	2	289	121
\$400,000 - \$499,999	1	0	51	0
\$600,000 - \$699,999	1	0	1	0
Total	81	78		

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