

**THE SWEARINGEN REPORT
ROCKPORT MLS
SINGLE-FAMILY AND CONDO/TOWNHOUSE**



ALL CATEGORIES	Jan-Sept, 2016	Jan-Sept, 2017	PERCENT CHANGE
Residential property sales*	384	344	-10.4%
Residential total dollar volume*	\$100,092,545	\$91,384,026	-8.7%
Average residential sales price*	\$260,658	\$265,651	1.9%
Median residential sales price*	\$212,000	\$220,000	3.8%
Total active listings end of month*	317	244	-23.0%
Months inventory*	6.6	7.8	18.2%

*This figure refers to the single-family and condo/townhouse market.

Residential Homes Update

The average sales price for residential homes was \$265,651 for January thru September 2017, up 1.9 percent versus January thru September 2016 when it was \$260,658.

The median price of residential homes for the first nine months of 2017 was \$220,000, versus the same period in 2016 when it was \$212,000, an increase of 3.8 percent.

Total sales of residential homes for Rockport MLS for January thru September 2017 was 344, a decrease of 10.4 percent (40 homes) versus the same period 2016.

The average Days on Market for residential homes for January thru September 2017 was 157, 6.8 percent longer than the same period last year.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the single-family and condo/townhouse market. Six (6) months of inventory is considered a balanced market.

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**THE RON BROWN
COMPANY**

ROCKPORT MLS SINGLE-FAMILY

ALL CATEGORIES	Jan-Sept, 2016	Jan-Sept, 2017	PERCENT CHANGE
Residential property sales*	320	277	-13.4%
Residential total dollar volume*	\$89,111,232	\$81,401,626	-8.7%
Average residential sales price*	\$278,473	\$293,869	5.5%
Median residential sales price*	\$225,088	\$245,000	8.8%
Total active listings end of month*	260	202	-22.3%
Months inventory*	6.3	8.3	31.7%

*This figure refers to the single-family home market.

Residential Homes Update

The average sales price for residential homes was \$293,869 for January thru September 2017, up 5.5 percent versus January thru September 2016 when it was \$278,473.

The median price of residential homes for the first nine months of 2017 was \$245,000, versus the same period in 2016 when it was \$225,088, an increase of 8.8 percent.

Total sales of residential homes for Rockport MLS for January thru September 2017 was 277, a decrease of 13.4 percent (43 homes) versus the same period 2016.

The average Days on Market for residential homes for January thru September 2017 was 160, 6.7 percent longer than the same period last year.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the single-family homes market. Six (6) months of inventory is considered a balanced market.

ROCKPORT MLS CONDO/TOWNHOUSE

ALL CATEGORIES	Jan-Sept, 2016	Jan-Sept, 2017	PERCENT CHANGE
Condo/Townhouse sales*	64	67	4.7%
Total dollar volume*	\$10,981,313	\$9,982,400	-9.1%
Average sales price*	\$171,583	\$148,991	-13.2%
Median sales price*	\$149,500	\$130,000	-13.0%
Total active listings end of month*	57	42	-26.3%
Months inventory*	8.6	6.0	-30.2%

*This figure refers to the condo/townhouse market.

Condo/Townhouse Update

The average sales price for condo/townhouses was \$148,991 for January thru September 2017, down 13.2 percent versus January thru September 2016 when it was \$171,583.

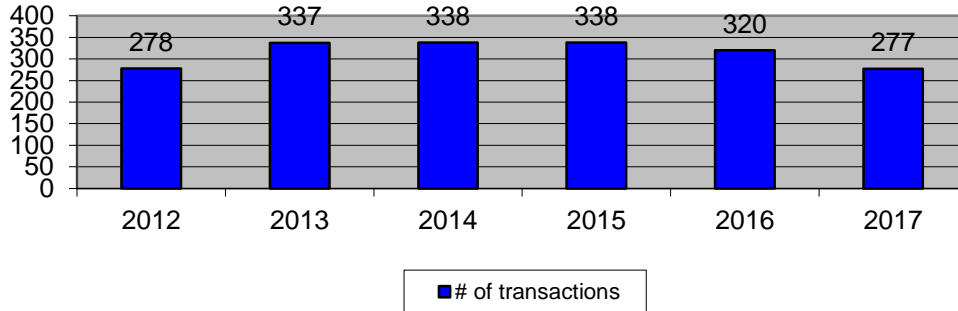
The median price of condo/townhouses for the first nine months of 2017 was \$130,000, versus the same period in 2016 when it was \$149,500, a decrease of 13.0 percent.

Total sales of condo/townhouses for Rockport MLS for January thru September 2017 was 67, an increase of 4.7 percent (3 homes) versus the same period 2016.

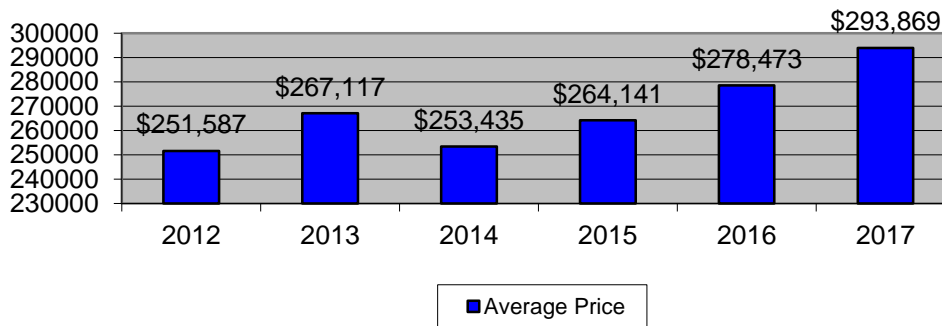
The average Days on Market for condo/townhouses for January thru September 2017 was 146, 10.6 percent longer than the same period last year.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the condo/townhouse market. Six (6) months of inventory is considered a balanced market.

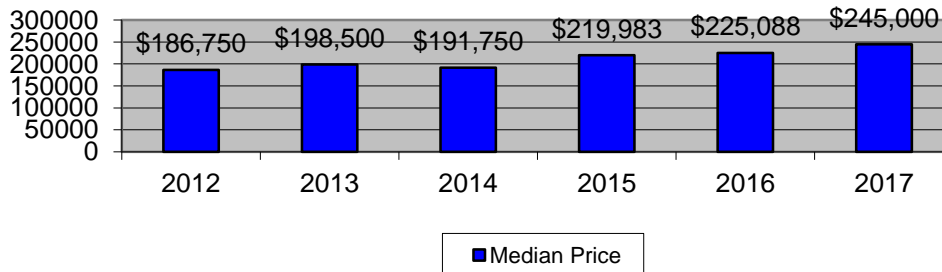
Rockport MLS Sales Single-Family January Thru September



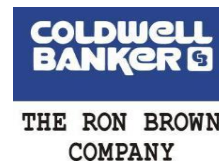
Rockport MLS Sales Single-Family January Thru September



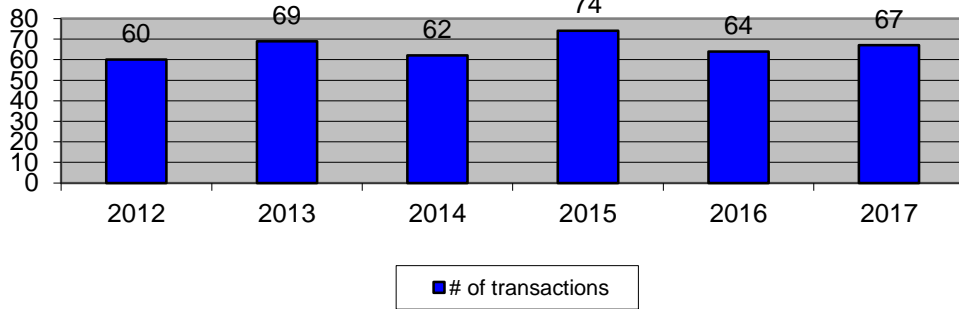
Rockport MLS Sales Single-Family January Thru September



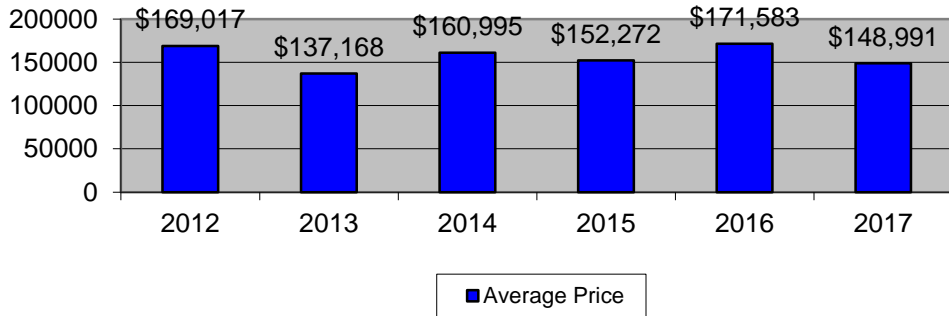
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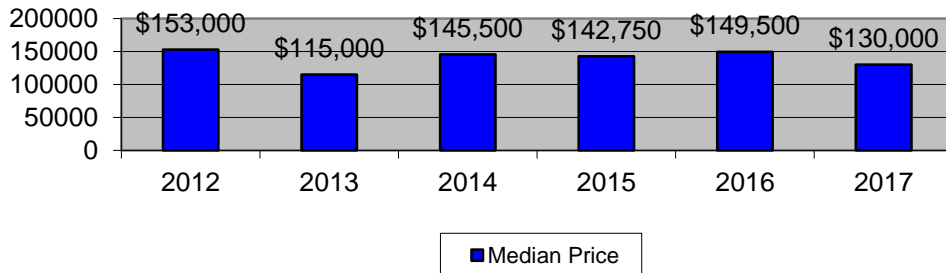
Rockport MLS Sales Condo/Townhouse January Thru September



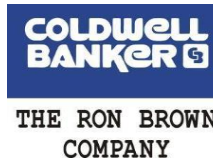
Rockport MLS Sales Condo/Townhouse January Thru September



Rockport MLS Sales Condo/Townhouse January Thru September



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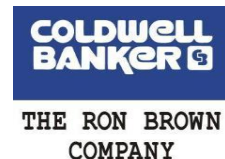


Rockport MLS Sales Single-Family and Condo/Townhouse January Thru September

Market Summary (by Sold Price)

<u>Price Range</u>	<u>2016</u> <u>Count</u>	<u>2017</u> <u>Count</u>	<u>2016</u>	<u>2017</u>
			<u>Average</u> <u>Days On</u> <u>Market</u>	<u>Average</u> <u>Days On</u> <u>Market</u>
\$0 - \$99,999	47	35	215	114
\$100,000 - \$199,999	133	117	115	147
\$200,000 - \$299,999	109	100	134	144
\$300,000 - \$399,999	35	46	128	164
\$400,000 - \$499,999	19	21	186	200
\$500,000 - \$599,999	13	7	279	301
\$600,000 - \$699,999	13	4	208	240
\$700,000 - \$799,999	9	3	179	313
\$800,000 - \$899,999	3	4	97	311
\$900,000 - \$999,999	0	4	0	178
\$1,300,000 - \$1,399,999	1	0	141	0
\$1,400,000 - \$1,499,999	1	1	62	460
\$1,500,000 - \$1,599,999	0	1	0	337
\$1,600,000 - \$1,699,999	0	1	0	38
\$1,700,000 - \$1,799,999	1	0	64	0
Total	384	344		

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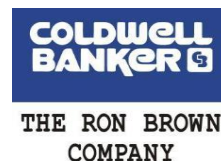


Rockport MLS Sales Single-Family January Thru September

Market Summary (by Sold Price)

<u>Price Range</u>	<u>2016 Count</u>	<u>2017 Count</u>	<u>2016 Average Days On Market</u>	<u>2017 Average Days On Market</u>
\$0 - \$99,999	29	17	259	100
\$100,000 - \$199,999	109	82	117	153
\$200,000 - \$299,999	90	88	129	134
\$300,000 - \$399,999	34	44	122	166
\$400,000 - \$499,999	18	21	194	200
\$500,000 - \$599,999	13	7	279	302
\$600,000 - \$699,999	12	4	225	240
\$700,000 - \$799,999	9	3	179	313
\$800,000 - \$899,999	3	4	97	311
\$900,000 - \$999,999	0	4	0	178
\$1,300,000 - \$1,399,999	1	0	141	0
\$1,400,000 - \$1,499,999	1	1	62	460
\$1,500,000 - \$1,599,999	0	1	0	337
\$1,600,000 - \$1,699,999	0	1	0	38
\$1,700,000 - \$1,799,999	1	0	64	0
Total	320	277		

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Rockport MLS Sales Condo/Townhouse January Thru September

Market Summary (by Sold Price)

<u>Price Range</u>	<u>2016</u> <u>Count</u>	<u>2017</u> <u>Count</u>	<u>2016</u>	<u>2017</u>
			<u>Average</u> <u>Days On</u> <u>Market</u>	<u>Average</u> <u>Days On</u> <u>Market</u>
\$0 - \$99,999	18	18	145	127
\$100,000 - \$199,999	24	35	101	133
\$200,000 - \$299,999	19	12	161	221
\$300,000 - \$399,999	1	2	314	121
\$400,000 - \$499,999	1	0	51	0
\$600,000 - \$699,999	1	0	1	0
Total	64	67		

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