

**THE SWEARINGEN REPORT  
ROCKPORT MLS  
SINGLE-FAMILY AND CONDO/TOWNHOUSE**



| <b>ALL CATEGORIES</b>               | <b>August, 2018</b> | <b>September, 2018</b> | <b>PERCENT CHANGE</b> |
|-------------------------------------|---------------------|------------------------|-----------------------|
| Residential property sales*         | 46                  | 29                     | -37.0%                |
| Residential total dollar volume*    | \$13,315,821        | \$9,560,050            | -28.2%                |
| Average residential sales price*    | \$289,474           | \$329,657              | 13.9%                 |
| Median residential sales price*     | \$236,000           | \$225,000              | -4.7%                 |
| Total active listings end of month* | 267                 | 264                    | -1.1%                 |
| Months inventory*                   | 7.5                 | 7.5                    | 0.0%                  |

\*This figure refers to the single-family and condo/townhouse market.

Residential Homes Update

The average sales price for residential homes was \$329,657 for September, up 13.9 percent versus August when it was \$289,474.

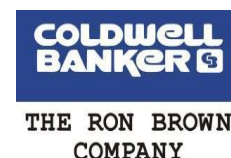
The median price of residential homes for September was \$225,000, versus August when it was \$236,000, a decrease of 4.7 percent.

Total sales of residential homes for Rockport MLS for September was 29, a decrease of 37.0 percent (17 homes) versus August.

The average Days on Market for residential homes for September was 135, 11.8 percent shorter than August 2018.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the single-family and condo/townhouse market. Six (6) months of inventory is considered a balanced market.

Information Herein Deemed Reliable but Not Guaranteed  
and Does Not Reflect All Transactions In The Market.  
Source: Rockport Multiple Listing Service (Areas 1-6)  
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## ROCKPORT MLS SINGLE-FAMILY

| <b>ALL CATEGORIES</b>               | <b>August, 2018</b> | <b>September, 2018</b> | <b>PERCENT CHANGE</b> |
|-------------------------------------|---------------------|------------------------|-----------------------|
| Residential property sales*         | 41                  | 25                     | -39.0%                |
| Residential total dollar volume*    | \$12,578,321        | \$8,877,050            | -29.4%                |
| Average residential sales price*    | \$306,788           | \$355,082              | 15.7%                 |
| Median residential sales price*     | \$257,000           | \$238,000              | -7.4%                 |
| Total active listings end of month* | 221                 | 221                    | 0.0%                  |
| Months inventory*                   | 6.9                 | 7.3                    | 5.8%                  |

\*This figure refers to the single-family home market.

### Residential Homes Update

The average sales price for residential homes was \$355,082 for September, up 15.7 percent versus August when it was \$306,788.

The median price of residential homes for September was \$238,000, versus August when it was \$257,000, a decrease of 7.4 percent.

Total sales of residential homes for Rockport MLS for September was 25, a decrease of 39.0 percent (16 homes) versus August.

The average Days on Market for residential homes for the month of September was 146, 7.6 percent shorter than August.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the single-family homes market. Six (6) months of inventory is considered a balanced market.

## ROCKPORT MLS CONDO/TOWNHOUSE

| <b>ALL CATEGORIES</b>               | <b>August, 2018</b> | <b>September, 2018</b> | <b>PERCENT CHANGE</b> |
|-------------------------------------|---------------------|------------------------|-----------------------|
| Condo/Townhouse sales*              | 5                   | 4                      | -20.0%                |
| Total dollar volume*                | \$737,500           | \$683,000              | -7.4%                 |
| Average sales price*                | \$147,500           | \$170,750              | 15.8%                 |
| Median sales price*                 | \$117,000           | \$155,000              | 32.5%                 |
| Total active listings end of month* | 46                  | 43                     | -6.5%                 |
| Months inventory*                   | 12.5                | 9.2                    | -26.4%                |

\*This figure refers to the condo/townhouse market.

### Condo/Townhouse Update

The average sales price for condo/townhouses was \$170,750 for September, up 15.8 percent versus August when it was \$147,500.

The median price of condo/townhouses for September was \$155,000, versus August when it was \$117,000, an increase of 32.5 percent.

Total sales of condo/townhouses for Rockport MLS for September was 4, down 20.0 percent versus August when it was 5.

The average Days on Market for condo/townhouses for the month of September was 65, 41.4 percent shorter than August.

Months inventory estimates the number of months it will take to deplete current active inventory based on the prior 3 months sales activity. This figure is representative of the condo/townhouse market. Six (6) months of inventory is considered a balanced market.

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